

August 26, 2018

Jackie Symons, President
J & M Business Solutions LLC
4036 Center Road, Suite B
Brunswick, OH 44212

Dear Jackie:

I wish to express my sincere appreciation for the assistance you and your staff have provided to the Greater Cincinnati Association of Health Underwriters over the past 3 years. J & M helped us move into the 21st century by creating an online registration process and shopping cart for our monthly membership meetings. As part of that same program, we are now able to send out meeting notices electronically on a scheduled basis. The majority of our members now register and pay their meeting fee online. All of this has saved us time and effort on the part of the volunteer leaders of our association.

In addition, everyone on your staff is very helpful and goes out of their way to help us accomplish our goals. We couldn't have accomplished everything that we have without the technology and people resources of J & M.

Sincerely,

A handwritten signature in black ink that reads "David R. Kross". The signature is written in a cursive style with a large, sweeping initial "D".

David R. Kross

President

Greater Cincinnati Association of Health Underwriters
2012-2014